

# Microsoft Dynamics NAV for Law Firms

Setting new standards that enable Law Firms to attract retain and service customers with superior speed, efficiency and satisfaction.



Dynamics 365  
**Business Central**

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**DIRECTION**  
Software LLP

# Microsoft Dynamics NAV

Microsoft Dynamics NAV offer integrated business applications and services that allow small and midsize organizations and divisions of large enterprises to connect employees, customers, and suppliers for improved efficiency. The financial management, customer relationship management, supply chain management, and analytics applications work with other Microsoft software, including the Microsoft Office System and the Windows operating system, to streamline processes across an entire organization. This gives businesses insight to respond rapidly, plan strategically, and execute quickly. Microsoft Business Solutions are delivered through a worldwide network of channel partners that provide specialized services and local support tailored to a company's needs.

For more information about Microsoft Dynamics, go to:

[www.microsoft.com/dynamics](http://www.microsoft.com/dynamics)

## Benefits of Microsoft Dynamics NAV

- Built-in best practices
- Fast to implement
- Does not need costly hardware resources
- Ease of maintenance in post-implementation stage
- Lower total cost of ownership
- Multiple Languages Supported
- Integrated with Microsoft Office (Excel, Outlook) / Office 365

## About Law Firms Solution

Law firms like other business need to control costs & continually improve performance. It is not easy to control business process costs and optimize performance when the process cannot be observed and measured.

*"Clients demand value and a choice of legal solutions that goes beyond just traditional law firm services. But they also want convenience, consistency and continuing high quality. Our challenge is to find new ways to meet all these needs, under one roof."*

Microsoft Dynamics NAV provided the Task & Resource Management solution integrated with A/P & A/R Module. It needed and created efficiency gains in the overall business transactions.

### DSS Law Firm Specific Add-Ons:

- Time- Slip Module
- Docket Module
- Travel Desk Module

### Benefits of Add-Ons:

- Competitive Environment
- Complete IT Infrastructure quickly
- Flexible & Fast to Implement
- Efficient Business Process Management
- Tracking of Accounts Payable (A/P) & Accounts Receivables (A/R)
- Integrated Business Intelligence
- Centralized Database Management
- Convenient Document Management System
- User friendly graphical interface (includes : Charts/Graphs/Activity Centre

## Law Firms: Pain Areas

- Absence of centralized system and use of disparate applications like MS Access or Microsoft Excel Worksheets to manage internal processes and generate reports. These systems lack workflows or features to track task/Legal Case/contract, resource, cost & time.
- No centralized system for culling and analysing data.
- Lack of Document Management System / Central Depository system to track Legal Case/contract related documents like affidavit and registration papers etc.
- Duplicate data entries leading to inconsistent and inaccurate Legal Case/contract information.
- Manual assignment and management leading to chaotic process, thereby causing errors and duplication of data. Absence of report / status analysis on contract conversion.
- Absence of a system to create, assign and manage resource as well as cost.
- Lack of Integration with external portal, used for either public consumption or specialized portal used by landlords for property related issues.
- Lack of communication between the internal and external entities.
- Absence of a Business Intelligence system required for better business decision making.

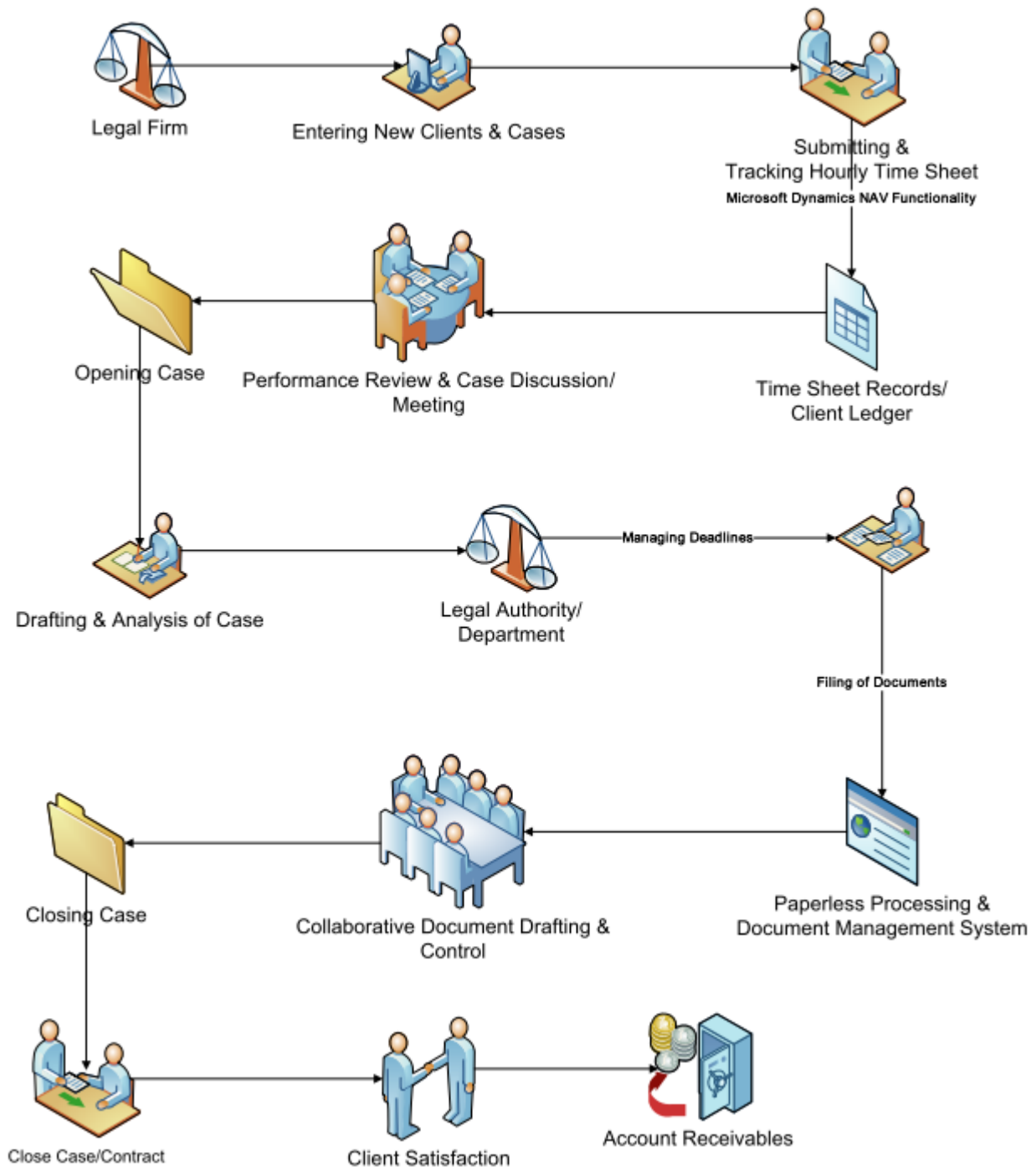
## Business Central Industry Process Overview



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# Direction Software LLP Add-On Functionality Overview



## Conclusion

Law firms have realized the importance of Microsoft Dynamics NAV & DSS LAW Industry Specific Add-On find it as an answer to meet the demanding challenges of dynamic market. It provides the Law firms with Client focused business strategies that cater to all business aspects of the industry.

Microsoft Dynamics NAV & DSS LAW Industry Specific Add-On software supplies efficient and effective contract /Legal case Management. In addition it supports to manage Accounts Payables (A/P), Accounts Receivables (A/R), Purchase Management, Sales & Marketing integrated with CRM.