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A Strategic Guide to Upgrading from NAV to BC

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Unlock Growth and Efficiency with Microsoft Dynamics 365 Business Central

Why Upgrade

Support: Dynamics NAV nearing end of life; limited extended support from Microsoft
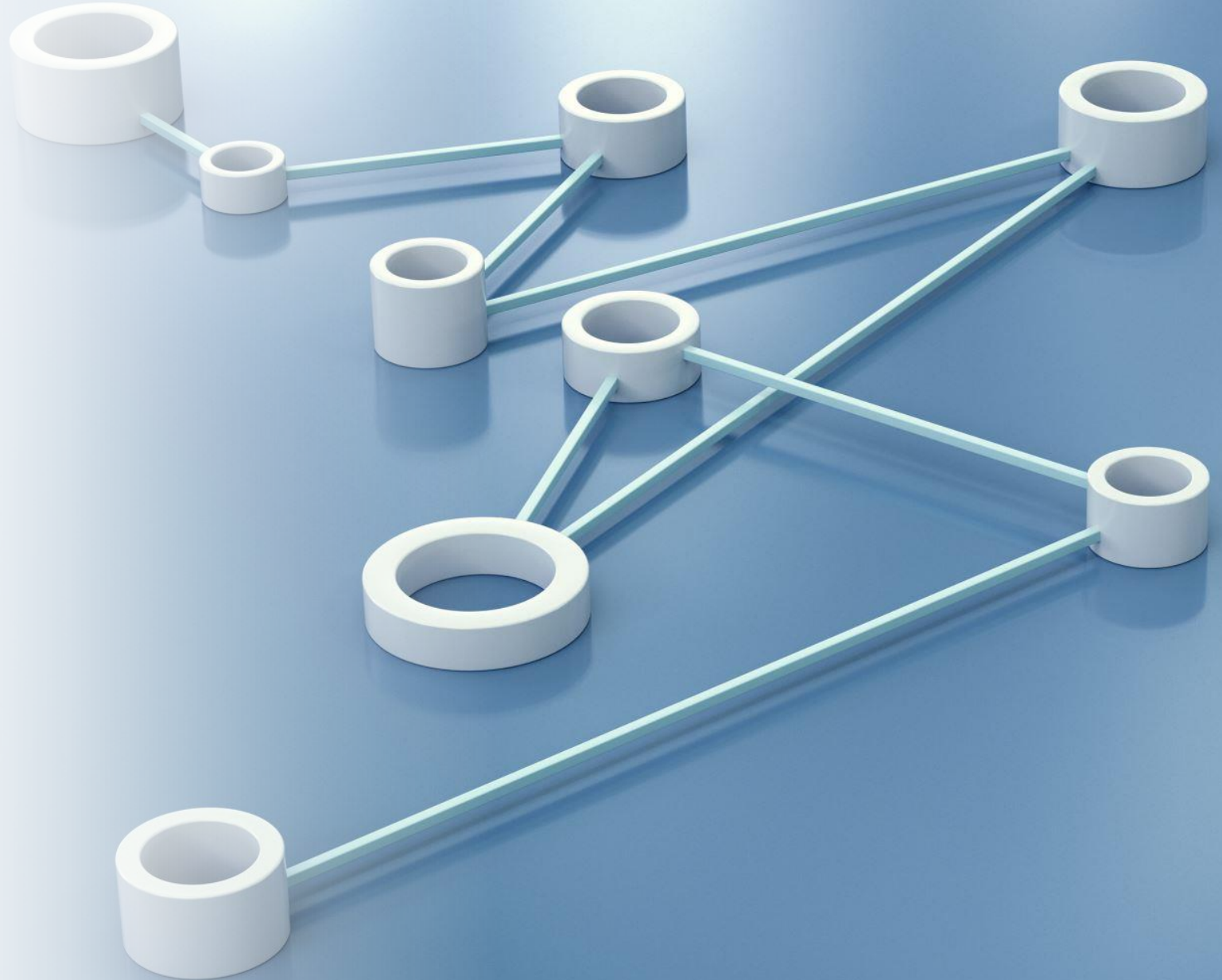
Features & Functionalities: New and enhanced features in Business Central

Data Security: Compliance with latest security standards

Cost-Benefit: Special promotions and discounts from Microsoft

Preparing for the Upgrade

- Securely back up data

- Transparent communication with stakeholders

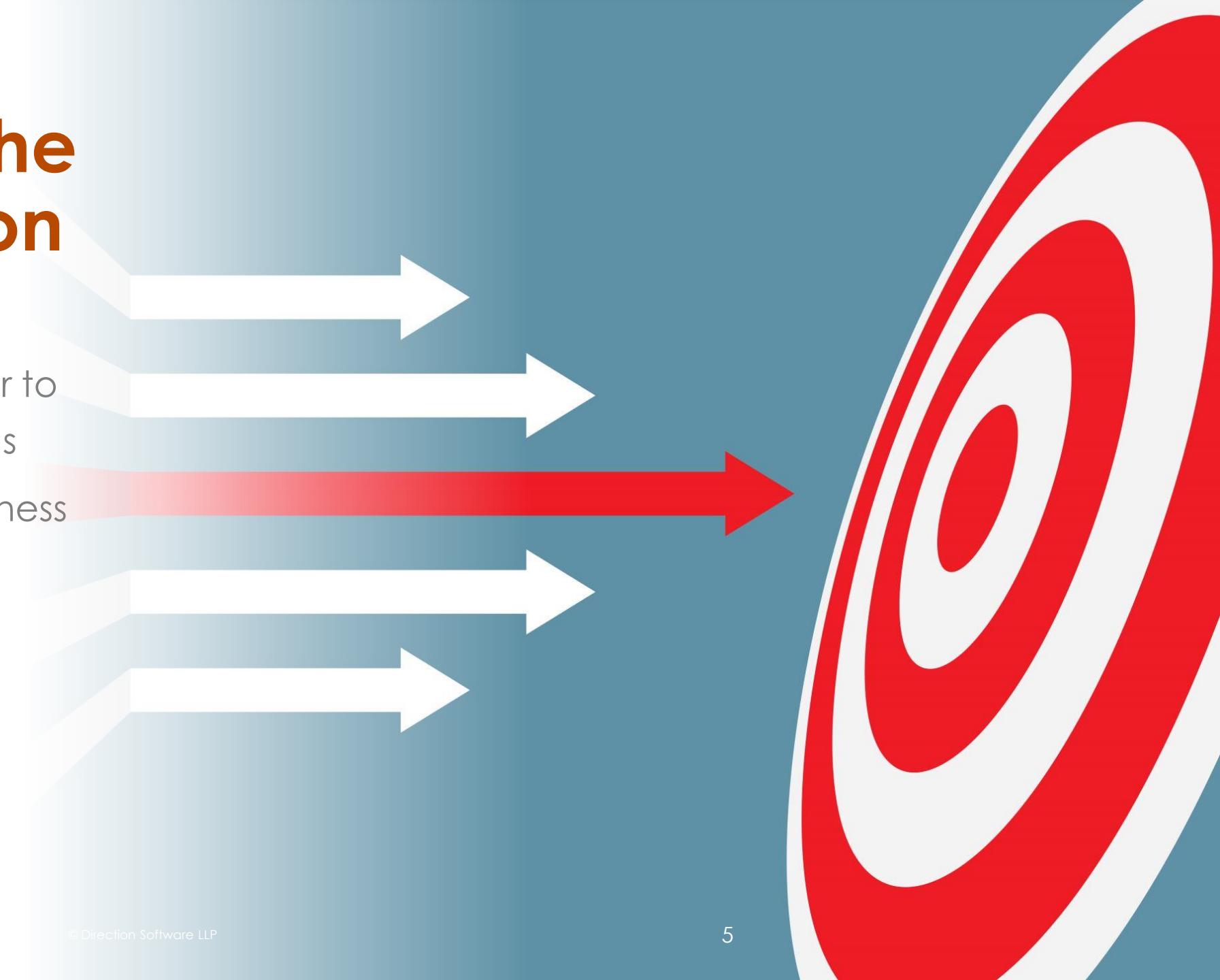- Sets the stage for a smooth transition

Choosing the Right Version

Different versions cater to specific business needs
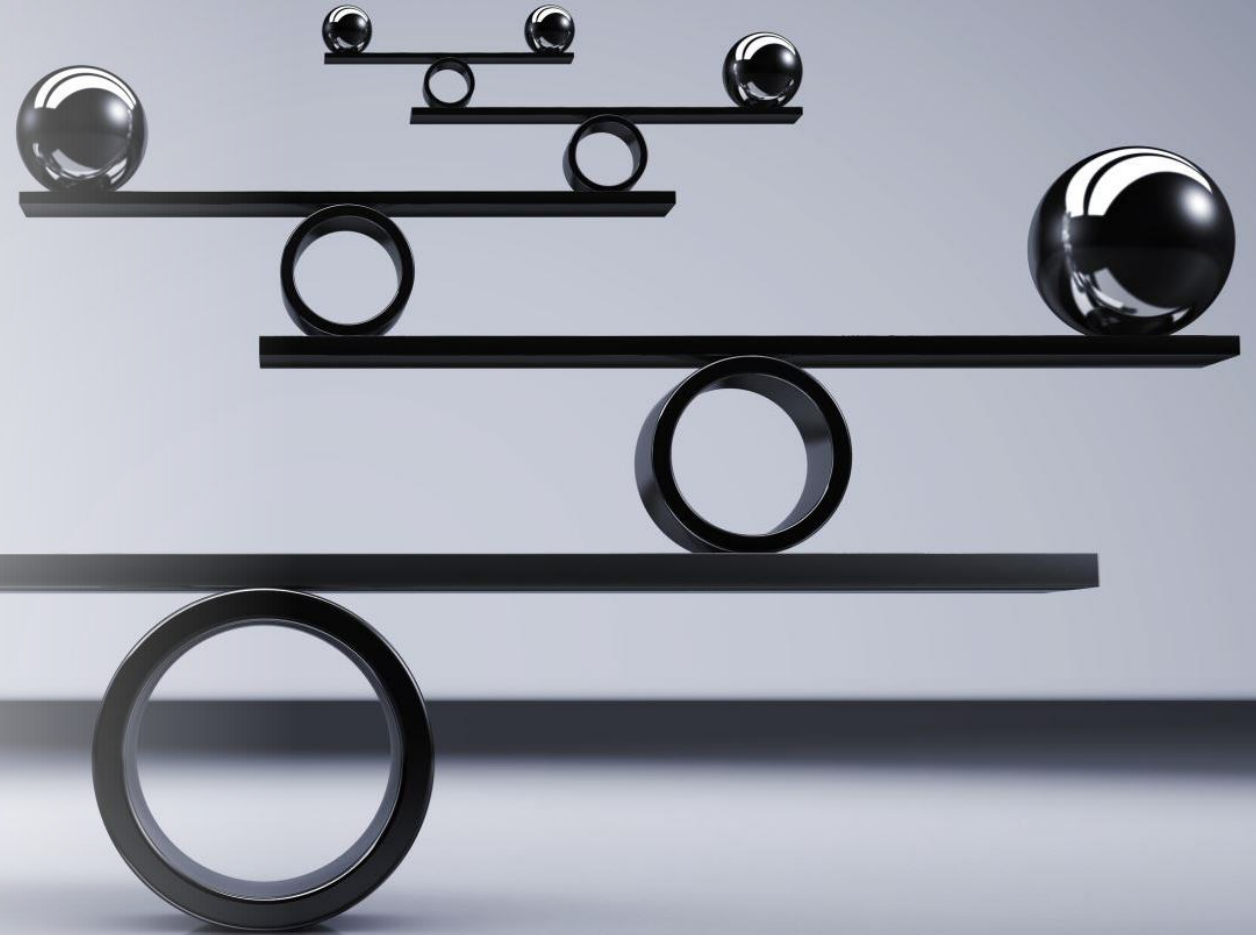
Align choice with business goals

Customizations and Add-Ons

Assess compatibility of NAV customizations

Adapt or recreate as necessary

Ensure seamless integration

Data Migration Strategies

Develop a robust strategy

Minimize downtime

Prevent operational disruptions

Employee Training and Change Management

Provide thorough training and support

Prepare team for the change

Essential for smooth transition

Testing the Business Central System

Comprehensive testing procedures

Identify and address potential issues

Minimize risk of post-implementation problems

Go-Live and Post-Implementation Support

Execute a carefully planned go-live strategy

Provide prompt post-implementation support

Monitoring and Optimization

Regularly monitor system performance

Optimize for efficiency

Ensure ERP solution meets evolving needs

Common Challenges and Solutions

Data Migration Complexities:

- Challenge: Potential data discrepancies
- Solution: Meticulous migration strategy and thorough testing

Customization Adaptation:

- Challenge: Customizations may not integrate seamlessly
- Solution: Early evaluation and necessary adjustments

**Employee Resistance and Training:**

- Challenge: Resistance to change
- Solution: Robust change management plan and training sessions

Downtime Concerns:

- Challenge: Impact on daily operations
- Solution: Plan during non-peak hours and communicate expectations

Integration Issues with Third-Party Apps:

- Challenge: Compatibility issues
- Solution: Prioritize compatibility and consult developers
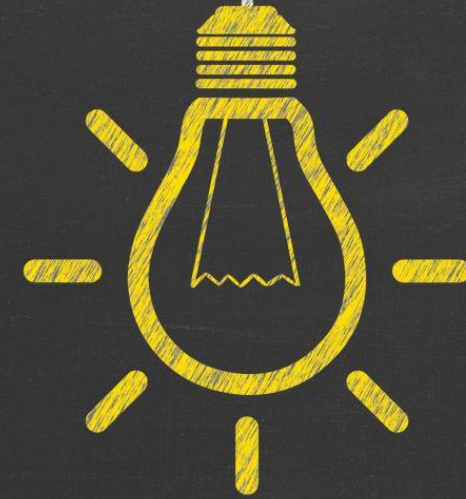
Conclusion
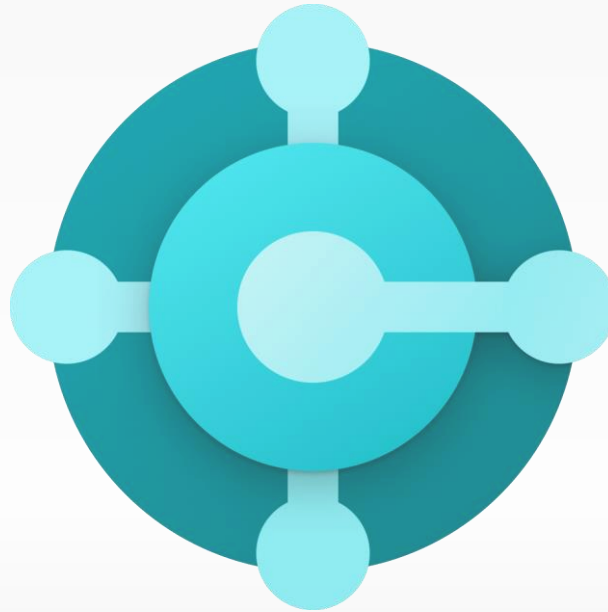
Upgrading is a strategic investment
in your business's future

Follow the guide for a confident transition

Unlock new growth and efficiency opportunities

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Microsoft Dynamics 365

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Microsoft Dynamics 365 Practice Overview

DIRECTION has a Microsoft Dynamics solution expertise of 20 years

One of the county's first implementation partners having wide experience in different sectors

Awarded Best Regional Microsoft Dynamics Partner and membership of Microsoft Presidential Club

Over 150+ ERP implementations and CRM implementations across India, USA, APAC, MENA, EUROPE

Strong Industry focus – Real Estate, Hospitality, Retail, BFSI, NBFC, Professional Services, Trading, Discrete Manufacturing, Media, Distribution, E-Commerce

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MS D365 Business Central Skill sets in Direction

Microsoft Dynamics Business Central |NAV	CAL Programming, AL Programming .NET technologies for Web services C#, Visual Studio
Database	MS SQL Server 2005, 2008, 2012,2016
Analysis & Reporting	Jet Reports SQL Reporting Services Business Analytics SSRS (RDL) Power BI
Areas of Engagement	Consulting Implementation Upgrade & Migration Integration with Third Party Applications Support Services
Project Management	Sure Step Methodology

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Why Dynamics 365 BC – Value Proposition

Integrated Platform – ensures connectivity between all D365 components business processes seamlessly

User Adaptability - Scores on familiarly with Office products and lower learning curve

Stay Updated – based on cloud ensures you are on always on the latest platform

Flexibility – No need for own infra reducing capital costs. Quick Return of Investment

Simplicity – based on purchase subscriptions by role

Marketplace – AppSource with tons of apps available which integrate with your business solution

Scalability – scale up or down as per your business dynamics as it is subscription based

Agile & Intelligent – gives real time insights including predictive analytics through Inbuilt Reporting tools

Secure – being a cloud based solution features robust security and access control

Productive – combines with your other office products like O365, Outlook, CRM and Power Platform

Microsoft Dynamics 365 Business Central

Number of Clients / Employees

Chart showing Clients and Team from 2008 to 2023:

Clients: 2008: 12, 2009: 15, 2010: 21, 2011: 26, 2012: 32, 2013: 38, 2014: 41, 2015: 44, 2016: 46, 2017: 48, 2018: 52, 2019: 57, 2020: 65, 2021: 71, 2022: 81, 2023: 93

Team: 2008: 8, 2009: 12, 2010: 18, 2011: 21, 2012: 26, 2013: 28, 2014: 31, 2015: 30, 2016: 32, 2017: 33, 2018: 35, 2019: 37, 2020: 37, 2021: 43, 2022: 44

GOVERNMENT BODY
Public Rental Board Fiji
CPB Mauritius

HOSPITALITY
La Francaise Catering Co
Khimji Ramdas - Pizza Hut

MEDIA
Condenast
Endemol India
Only Much Louder
BARC
EPIC TV

HEALTHCARE
G Amphary Laboratories
Geochem
Jaslok
Medisynth Chemical Pvt Ltd.
Meridean Enterprise

TRADING
Swarovski Gems
Insight
Helmier Pvt. Ltd.
Onity Australia
SparesBox
Petroline – Sudan
Burlington
Value Tree

MANUFACTURING COMPANY
Bisleri
Resins & Plastic
MAN Industries
Fuji Electric
Onity USA
Supriya Life Sciences
Zenith UK
Fulcrum Suspensions

SERVICE INDUSTRY
Sodexo Voucher
The Knowledge Acadamy, UK
Car Club
Alamana, Qatar
Health India
IDFY
Securence
ESP Safety

FINANCIAL SERVICES
Barclays
Development Credit Bank
Andromeda
Sampath Leasing Finance Ltd
Origa Leasing
IDFC First Bank
GMG Dubai Ltd.
Global Investment Strategies

LAW
ACT London
AZB & Partners

LOGISTICS
Bhoruka Logistics
ExpressIT

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Why Direction – Value Proposition

Right Domain Expertise:

E Commerce | Real Estate | Banking | Non Banking Financial Companies | Trading

Discrete Manufacturing | Logistics | Wholesale Distribution | Professional Services Companies

Have Right Experience on:

Work Flow

Data Migration

Cloud Solution Provider

Integration with Third Party Software's

Multi Countries Solution Implementation

High Customer Retention Ratio

Certified Professionals in the following areas:

- Dynamics ERP & CRM Installation and Configuration
- SQL Server Management
- Solution Development
- Power BI
- Financials
- Project Management
- Trade and Inventory
- Warehousing
- Costing
- Sales
- Customer Service
- Marketing

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A few of our Customers

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Your IT - Our Business

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